

May 2026

The Hopi Tribe

Industrial Development and
Co-Located Large Energy Opportunity

REQUEST FOR INFORMATION (RFI) FOR DEVELOPERS



RFI Abstract

The Hopi Tribe is competitively seeking an industrial development partner for up to 20,000 acres of industrial and energy use on Hopi’s trust land located near Winslow, Arizona. Hopi anticipates the proposed opportunity to be ideal for large industrial developments, potentially including manufacturing facilities, data centers, and warehouse/logistics centers. In the broader development landscape, Hopi is unique in the Tribe’s ability to offer a substantial contiguous land base with readily available resources, all within a favorable regulatory environment.

The development area that Hopi is offering is located just south of Winslow, Arizona, and is comprised of over 100,000 acres of greenfield land. Hopi is proposing the development of up to 20,000 acres in this larger tract. The site is near the population center of Winslow, a major U.S. interstate highway, major high voltage electrical transmission, and offers potential access to the C Aquifer. While it is expected that the majority of the development would be located within the larger Hopi tract, Hopi will consider development concepts that also utilize nearby land and resources. In the modern large industrial development sector, speed and flexibility are key differentiators. Hopi is willing to offer both to the developer that most effectively respects Hopi’s role and supports Hopi’s economic development interests.

Mindful of its history and with an eye towards the future, the Hopi Tribe is interested in cultivating a long-term relationship with a partner grounded in trust and with a shared understanding of the development’s goals and direction. Hopi is looking for a partner who prioritizes tribal revenue generation, takes part in joint strategic planning and decision-making, transparently shares information, and meets regularly with leadership and the community. In addition, the Tribe is interested in working with a partner who collaborates with the Tribe to create jobs, initiates workforce development opportunities, and catalyzes broader economic development on Hopi land.

The Hopi Tribe welcomes responses to this Request for Information by July 16, 2026, to HopiEmpower@Woven.Energy. Note that no material in this RFI commits the Hopi Tribe to issuing an RFP or making an award.

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About Hopi

Background

The Hopi Tribe is a sovereign nation located in northeastern Arizona. The reservation encompasses more than 1.5 million acres and is made up of 12 villages on three mesas.

Since time immemorial, the Hopi people have lived as peaceful and humble farmers and ranchers, respectfully stewarding the land and its resources. Over the centuries, the Hopi have survived as a tribe, and to this day have managed to retain Hopi's culture, language, and religion.

Historically, the Tribe's revenue has been driven largely by coal-related operations. For 40 years, the Hopi Tribe had a partnership with the Navajo Nation and with Peabody Energy to provide energy through the Navajo Generating Station (NGS) power plant and the former Mohave Generating Station (closed in 2005). The power plants and the associated coal mining operations produced a significant number of high-paying jobs for Tribal members, as well as annual revenue for the Tribe. Royalty payments to the Tribe from coal-related operations

represented a significant portion of the Tribal budget.

In 2019, NGS closed, significantly impacting the Tribe's economy. The closure of NGS highlighted issues with the past model of energy development on Reservation. Specifically, the Tribe: 1) relied too heavily on a single industry (coal), 2) had limited control over coal-related jobs and its economic development trajectory, and 3) the fact that sustainability and equity were not at the forefront of its economic plan. The closure has led the Tribe to prioritize building a diversified economy that incorporates new cutting-edge industries, prioritizes clean energy development, and builds workforce development opportunities for tribal youth and workers. With a view towards building a more resilient economy, Hopi is motivated to explore promising opportunities for economic diversification and growth. The proposed project in this RFI embodies the Tribe's resolve to transition toward new business opportunities on Tribal land that leverage its vast energy resource.



Guiding principles

In order to ensure mutual respect, sustainable development, and long term benefits for the Tribal community, the Hopi Tribe seeks a partner who aligns with the following guiding principles:

1

Expanded Tribal revenue and financial growth

The closure of NGS created a significant and ongoing revenue shortfall, which has limited the Tribe's ability to provide essential government services. A core goal of this project is to generate revenues to restore and expand these services. The Tribe seeks a partner that will work with Hopi to generate new economic activity on its land so that Hopi can reinvest in governmental capacity, community programs, and long-term economic stability.

3

Job creation and workforce opportunities

Creating high-quality, long-term employment for Tribal members is one of the Hopi's highest economic development priorities. The Tribe expects the partner to prioritize employing qualified tribal members across technical and non-technical services in accordance with its TERO policies. The Tribe seeks a partner committed to collaborating with Hopi educational institutions and supporting workforce development programs that prepare Tribal members for careers in renewable energy, broadband, engineering, and emerging technology fields.

2

Strong mutual partnership with the Tribe

Hopi expects the selected partner to work in close coordination with Tribal leadership, staff, and community stakeholders throughout the project. This includes developing a shared understanding of decisions that affect Tribal land, water, and community priorities. The partner should meet regularly with leadership, maintain open lines of communication, support joint strategic planning and decision-making, and, where appropriate, participate in community engagement activities to inform Tribal members and gather input.

4

Building Tribal energy and telecommunications expertise

Hopi values and intends to strengthen the capabilities of its Tribally owned utilities: the Hopi Utilities Corporation (HUC) and Hopi Telecommunications Inc. (HTI). The Tribe views both entities as important partners in this development effort and seeks a project partner willing to collaborate closely with them to support capacity building, operational coordination, and long-term Tribal energy sovereignty.

The Tribe's expectations for its partner and the development

The Hopi Tribe is seeking a partner who demonstrates:



Respect for Hopi's culture and priorities

The Hopi Tribe seeks a partner interested in building a relationship grounded in mutual trust and respect. The ideal partner would have an understanding of the Tribe's strategic vision and values, would be committed to the priorities of tribal leadership and community members, and would have an appreciation for the Tribe's unique culture and history. The partner would support the Tribe's desire to expand its energy sovereignty and build a development that serves the needs of its people.



Transparency

In line with cultivating a mutually trusting and respectful partnership between the Tribe and the successful partner, the Tribe expects its partner to maintain transparent communications with the Tribe, share relevant information, and act with a strict code of ethics. The expectation is that the partner would lean towards communicating more information, rather than less, in order to strengthen the bonds of trust and advance joint decision-making.



Resource stewardship

As part of this development, the Hopi Tribe is making available thousands of acres of tribal land, as well as potential access to water resources in a highly water-constrained desert environment. The Hopi consider land and water to be an integral part of the Tribe's heritage as well as the Tribe's future and expects that a partner would meet the highest environmental and social standards in safeguarding the Tribe's resources. This responsibility could include employing highly efficient water conservation techniques; prioritizing clean, renewable energy in its generation choices; as well as setting aside funds for restoring land post-development. The partner should make key decisions in close partnership with local leadership and the community.



Guaranteed partnership

In the past, the Tribe has hosted other large development projects on its land without joint decision-making or shared ownership. The Tribe's expectation is that future developments will be built on a mutually beneficial partnership structure in which the Tribe would take carefully into account the partner's willingness to share revenue, ownership, and decision-making as well as welcome other opportunities for mutual collaboration such as workforce development programs and partnerships with local contractors to advance economic development.

The Hopi Tribe is seeking a development project with the following characteristics



Long-term revenue generation

The Hopi Tribe is seeking to attract a development project that will be transformative for the Tribe and its future generations through creating a sustainable tribal revenue source. The Tribe also seeks to expand its energy sovereignty with an energy project on Hopi land and enhance opportunities for workforce development, potentially through the Hopi Utilities Corporation (HUC), Hopi's tribally owned utility. In terms of creating shared benefits, the Tribe considers revenue generation to be its foremost priority followed by concrete economic development and financial growth opportunities.



Economic development

This industrial development and co-located large energy project presents a transformative opportunity for the Hopi Tribe to create long-term benefits for the tribal community. The Hopi Tribe is open to simple or creative arrangements with a partner to create economic development opportunities that build relevant technical expertise in the tribal community, which could include: jobs and job training in energy and artificial intelligence; concrete partnerships with local contractors in sectors such as construction, food service, and security; and/or financial investments in local infrastructure and institutions.



Ownership

The Hopi Tribe is interested in cultivating a mutually trusting and beneficial relationship with the selected partner that includes shared ownership opportunities such as a joint venture partnership, or minority or majority ownership arrangement. The range of ownership opportunities can be discussed and negotiated, but the partner should be prepared to engage in joint strategic planning, shared decision-making, and communicate with transparency and openness with the Tribe. Ownership arrangements may include a partnership agreement with HUC.



Decision-making authority

The Hopi Tribe is not interested in just being a landlord. The Tribe expects a seat at the table for key decisions concerning the infrastructure on its land. Hopi expects that the project would allow access to any necessary information for the Tribe to make fully informed decisions to meet its vision and a project structure that fully empowers the Tribe's goal of greater sovereignty. Ideally, this decision-making authority would be part of an overarching robust partnership between the Tribe and the selected partner.

Leadership

The Hopi Tribe is a federally recognized sovereign nation governed by the Hopi Tribal Council, which serves as the primary legislative and decision-making body. The Tribal Council is comprised of the Chairman, Vice Chairman, and twenty-two representatives drawn from six villages: Upper and Lower Moenkopi, Bacavi, Kykotsmovi, Mishongnovi, Sipaulovi, and the First Mesa Consolidated Villages (comprising Walpi, Sitchumovi, and Tewa), who each send delegates to the Council. Council members serve two-year terms. The Tribal Chairman is the spokesperson of the Hopi Tribal Council, and the Chair and Vice Chair serve four-year terms. The current Tribal Chairman is Lamar Keevama, and the current Tribal Vice Chairman is Mikah Kewanimptewa.



As a sovereign nation, Hopi has its own regulations, priorities, and cultural frameworks, and takes a long-term stewardship approach to development. Projects that align with Tribal values receive strong community support and often benefit from federal programs, incentives, and long-term stability. Developers who invest in communication and relationship-building typically find Tribal partnerships to be collaborative, durable, and highly rewarding.

The Hopi Tribal Council maintains several committees that focus on specific areas of governance. Two that are particularly relevant to this RFI are the Hopi Land Commission and the Hopi Water and Energy Committee.



Development opportunity overview

Solicitation schedule

| ACTIVITY  | ANTICIPATED DATE  |
|--|--|
| RFI | |
| RFI release | May 29, 2026 |
| RFI virtual information session | June 11, 2026 |
| RFI responses due | July 16, 2026 |
| RFP | |
| RFP release | October 13, 2026 |
| RFP Questions deadline | October 22, 2026 |
| RFP Answers to Questions returned | October 29, 2026 |
| Intent to propose deadline | November 5, 2026 |
| Proposals due | December 3, 2026 |

RFP dates are approximate.

Contact information

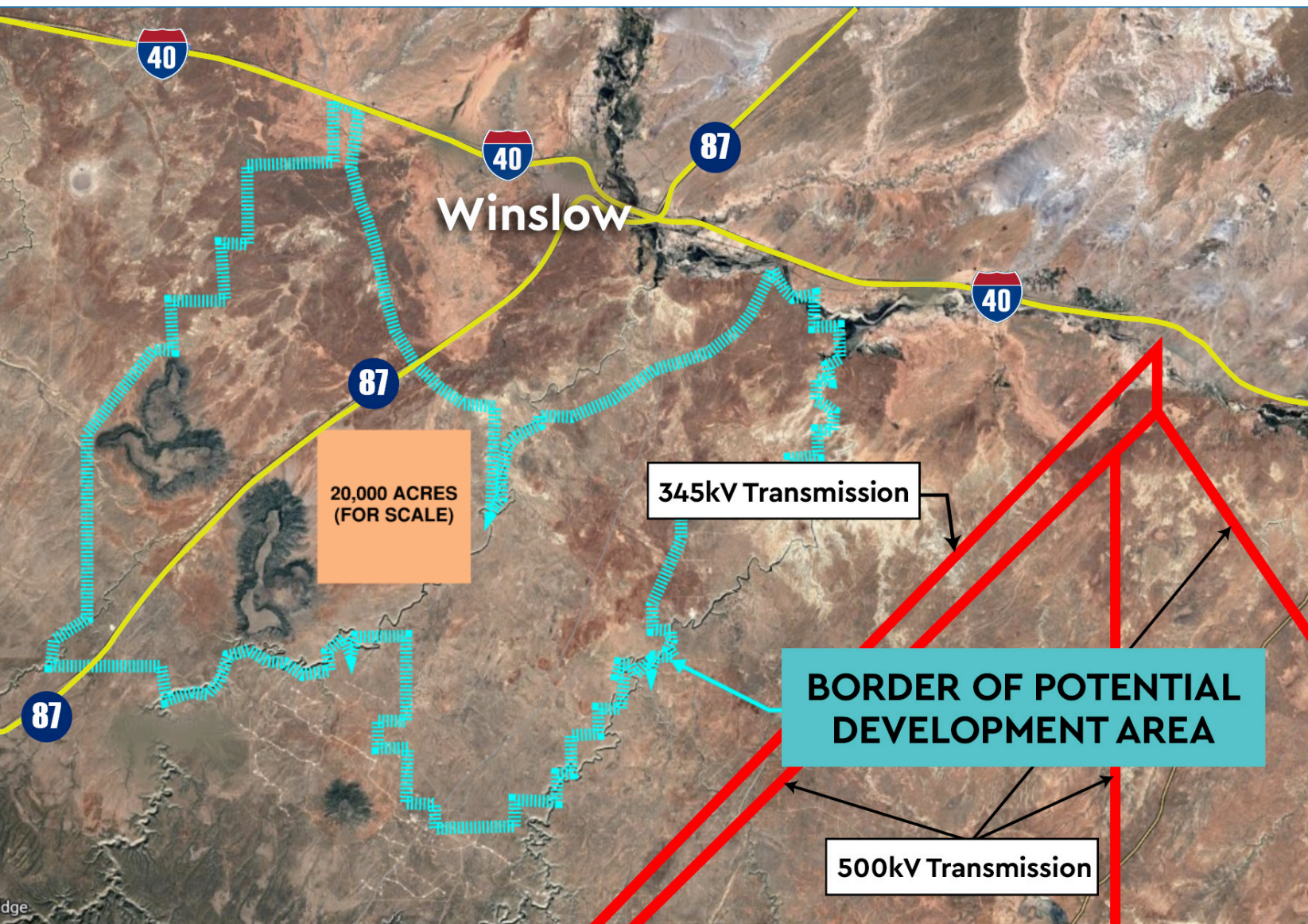
We welcome interested developers to reach out to Woven Energy, the Tribe’s representative for the RFI/RFP process, at **HopiEmpower@Woven.Energy** for all inquiries including:

- RFI questions
- Sign up for the virtual information session
- Set up a meeting to discuss your interest
- Initiate execution of a Mutual Non-Disclosure Agreement (MNDA)
- Formally submit the RFI response

Site information

The development area that Hopi is offering is located just south of Winslow, Arizona, and is comprised of over 100,000 acres of greenfield land. Hopi is proposing the development of up to 20,000 acres in this larger tract. The site is near the population center of Winslow, a major U.S. interstate

highway and major high-voltage electrical transmission and offers potential access to the C Aquifer. While it is expected that the majority of the development would be located within the larger Hopi tract, the Tribe will consider development concepts that also utilize nearby land and resources.



Key attributes of development

Hopi is offering up to 20,000 acres for industrial development and associated resources on Hopi's trust land in the Winslow, Arizona area. Hopi anticipates the proposed opportunity to be ideal for large industrial developments, potentially including manufacturing facilities, data centers, and warehouse/logistics centers. In the broader development landscape, Hopi is unique in the Tribe's ability to offer a substantial contiguous land base within a favorable regulatory environment.

In the modern large industrial development sector, speed and flexibility are key differentiators. Hopi is willing to offer both to the developer that most effectively respects Hopi's role and supports Hopi's economic development interests.

Throughout the U.S. industrial sector, supply of electricity is a key limiting factor for development. Hopi offers speed to power. Hopi's large land base is ideal for cost-effective energy generation and storage. Hopi recognizes the importance of firm power and would consider siting co-located firm power resources in the vicinity of the proposed large energy-consuming industrial development. Hopi's trust land is also positioned adjacent to Arizona Public Services' 500/345kV transmission system that previously carried electricity from the now-retired 1 GW Cholla Power Plant, offering the potential for a utility partnership.



Speed

- Hopi is offering development on Hopi's trust land, where Hopi has the jurisdictional responsibility for entitlements and permitting, meaning Hopi controls the pace of key development timelines.

In comparison to U.S. states and municipalities, Hopi is not obligated to follow a strict and lengthy approvals process. Rather, Hopi has control of the process and steps for approval, and given the appropriate partner and circumstances, Hopi is highly motivated to move the potential development forward.

- Hopi is prepared to collaborate with the awarded developer on the jurisdictional approvals process to meet and exceed key schedule goals.
- It is anticipated that all parties are aligned in schedule expectations: an operational facility sooner is preferred by all.



Large contiguous land base

- Hopi is prepared to offer up to 20,000-acre contiguous greenfield acres to be developed for industrial purposes and on-site power supply.
- There is substantial flexibility on the exact siting of the up-to-20,000-acre development. Hopi has land control of over 100,000 acres in the Winslow area. This flexibility allows for optimized development concepts and allows the avoidance

Response criteria

Interested developers are encouraged to provide comprehensive responses that outline their proposed development concept and offer information to help shape the forthcoming RFP. Although an RFI response is not required to apply to the RFP, developers are highly encouraged to respond to the RFI to demonstrate their interest in building a long-term partnership with the Hopi Tribe.

There is no required template or recommended page length for the response, but the response must include answers to the following criteria:

- Cover letter and key contact information
- Developer overview & experience
- Key team members and experience
- Portfolio of applicable developments
- Development vision
 - Proposed facility description
 - Map/Diagram of proposed facility
 - Energy needs – capacity and reliability
 - Water conservation techniques and expected water capacity requirements
 - Approach to other resources, as applicable
 - Fiber optic communications
 - Co-located firm power resources
 - Transportation
 - Labor
 - Hopi-Developer partnership structure
 - Revenue
 - Ownership
 - Decision-making and transparency
 - Job creation and workforce development
 - Proposed timeline
- RFP feedback

All RFI responses must be submitted by July 16, 2026 to HopiEmpower@Woven.Energy

of any potential proximate environmental and cultural impacts.

- Co-located energy generation for the industrial development may be land intensive. Up-to-20,000 acres are proposed to allow for significant co-located generation.

Substantial energy potential & firm power opportunities

- Hopi is offering a land base capable of substantial energy generation and storage.
- Hopi recognizes that firm power is an essential component of modern industrial developments and therefore would consider co-located firm power resources on Hopi land.
- Hopi's Winslow-area land base is, in certain locations, within 3 miles of the Arizona Public Service 500 kV and 345 kV Cholla, Saguara Transmission Lines, offering the potential for a utility partnership for firm power.

Water rights

- Hopi's Winslow area trust land includes water rights.

- Due to the potential development location in the desert Southwest, water conservation will be essential. Thus, RFI responses are encouraged to provide as much information as possible on water requirements and water conservation strategies.

Ready access to transit, labor, natural gas, and fiber

- Positioned along the U.S. Interstate 40 and BNSF Railway corridor, just outside of Winslow, Arizona, Hopi's land base offers access to key development resources such as transit, labor, natural gas, and fiber-optics.
- There is an existing natural gas pipeline and associated right-of-way that serves Winslow.
- Fiber optic main trunk extends on I-40 from the west to Flagstaff, Arizona and from the east to Albuquerque, New Mexico. The Winslow area is an ideal intersection for a coast-to-coast I-40 fiber connection.





Contact us at HopiEmpower@Woven.Energy